# FREQUENTLY ASKED QUESTIONS ABOUT PORTABLE CHURCH INDUSTRIES >

How long has Portable Church® Industries been in business? We have been in business since May 1994

How many people work at Portable Church®? We have anywhere from 27-30 employees, depending on the season.

### What is the most popular time of year to launch a church?

Fall is the most popular time – anywhere from August to November, closely followed by Easter. We're also starting to see an influx of Christmas and New Year Launches.

#### What does it cost to work with Portable Church®?

The costs are largely driven by the needs or desires of the churches with whom we are working. Over the last year, new church plants (about 40% of our client base) spent an average of \$76,000. Multi Site Churches spend an average of \$160,000 (another 40% percent of our client base). The remaining 20% spend anywhere from \$20,000 to over \$850,000 for their solutions.

### Why do churches choose to work with Portable Church®?

The Portable Church® Solution is an all-inclusive, turn-key solution that includes every single item you need to do church in the building of your choice. The Portable Church® Solution is the longest lasting, lowest life-cycle cost solution available on the market today for mobile churches and ministries.

#### How many churches do you work with on an average year?

We will work with anywhere from 250 – 300 churches a year in all stages of launching, equipping and growing.

### What makes your solutions a good option for church planters?

We go the extra mile to make sure that every product is tested, proven and durable. Our Children's Equipment is safe, age-appropriate and made up of brands that you recognize and trust. Our Guest Relations equipment is integrated with community in mind. Our Technology Solutions are current, relevant, creative and customized from sources that are well recognized, road-tested, robust and user intuitive.

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### Is there a return on investment with your products?

Yes. Our equipment and transportation solutions literally save you money through a reduction of expenditures in other areas such as: equipment damage, storage space cost and rental costs. Plus, there's a real emotional savings too. Our solutions save your volunteers time and effort, cutting down on the amount of volunteer and leadership burnout in "typical" portable or mobile church situations.

### What is the timeline of your product, from start to finish?

Typically, we ask the church for anywhere from 6-12 weeks to build their system. We tack on an additional 2-6 weeks to the beginning of that time frame for the consultative and theoretical stage.

### Do you provide training on your products?

Yes. Every client has the option to sign up for a full weekend of training with our complete solutions. We suggest it with every system we sell and it is an integral piece of volunteer training and readiness.

## WE PROVIDE PEACE OF MIND

for our clients by reducing the level of burn-out for their volunteers and by reducing the overall manpower needed. Our streamlined systems ensure that set-up and tear-down isn't the biggest experience people have on a Sunday.

WE'VE GOT GREAT PEOPLE with great ideas, with great hearts.

WE ARE GRATEFUL for the opportunity to serve and enrich the local church as well as the lives of pastors and volunteers worldwide.